

Business Development Manager

Home Based (North/Europe)

About Us

Join our winning team at Cambion Electronics Ltd and get the recognition you deserve. Cambion have a rich pedigree of over 50 years as niche manufacturers of high performance electro-mechanical and inductive components. We are looking for a Business Development Manager to lead our growth in the UK northern territory and parts of Europe.

The role

To identify and build new business relationships with focused OEMs in the military, aerospace, rail, medical and industrial markets to consistently drive forward and improve sales performance and increase our market share.

Working alongside the existing sales team you will identify, influence and develop business by positioning Cambion catalogue products to key decision makers whilst also offering customer needs-based solutions expertly demonstrating our diverse and autonomous in-house manufacturing and engineering capabilities.

An exceptional person

Yes, we are looking for an exceptional sales professional with the drive and passion to unearth, nurture and develop new business opportunities. With a proven track record as a highly successful, professional sales person in the electronic components market you will have intimate commercial knowledge of the connector and inductive market.

Frequent travel across the North of the UK and Europe is required.

What's on Offer

- Competitive Salary + Excellent bonus scheme
- Company car, laptop, mobile
- 33 days holidays
- Training and development
- Pension contribution
- Private health care after a qualifying period
- Flexible working environment

Candidates must be willing to work from our Head Office in Derbyshire once a month.